

GPIF Commissioned Research Study of ESG Information Disclosure: Final Report ≪Summary≫

03/2019 Nissay Asset Management Co., Ltd

^{*} This report is the summary of *Study of ESG information Disclosure: Final Report* commissioned by GPIF on 27th September 2018.



- 1 Overview of the Research
- 2 Comparative Analysis of ESG Information Disclosure Frameworks/Standards
- Analysis of Corporate Disclosure Status on the common parts of ESG Information Disclosure Frameworks/Standards
- 4 Analysis of ESG information disclosure by institutional investors
- 5 Key Findings and Recommendations

Backgrounds and Purposes of the Research



The backgrounds and purposes of this research study are as follows:

Backgrounds

- As ESG issues become more complex and severe globally, it is imperative for GPIF as a "universal owner" to increase the long-term portfolio value as well as to improve overall financial market sustainability through minimization of the negative externalities of these problems.
- GPIF is actively engaging in various initiatives, such as the selection of ESG indices for Japanese equities, and the selection of environmental indices for Japanese and global equities, and as a basis for these activities, corporate ESG information dislocosure is critically important.
- ESG information disclosure by listed companies in Japan is categorized into two groups; the one is a group of companies that actively engage in disclosure and the other is those that have not made substantive progress in disclosure (see next page). For universal owners, it would be critical to improve the entire stock markets (raising the entire level of disclosure), including relatively lagging companies.



Cause of the Problem

- Various standards, frameworks, and guidelines, etc. with regard to ESG information disclosure have been proposed one after another in Japan and overseas, and it has been pointed out that this is causing greater confusion in corporate ESG information disclosure forefront.
- While understanding the importance of ESG information disclosure, there may be questions, such as "what kind of ESG information should be disclosed?", or with regards to the standards for ESG information disclosure, "which one should be prioritized?".



Purpose of the Research

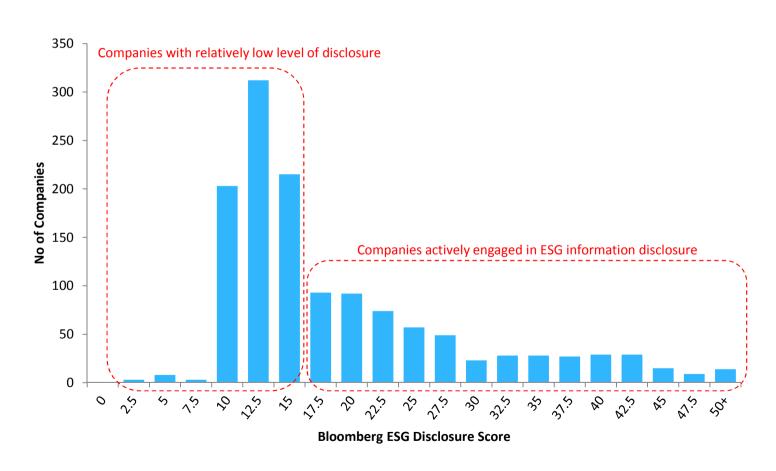
- Based on this situation, we examine "common parts" and "differences," together with organizing the complete picture through comparative analysis of major ESG information disclosure frameworks/standards in Japan and overseas.
- Through the publication of the results of this research study, we hope to contribute to the further enhancement of ESG information disclosure by companies, and further development in the engagement and ESG investment by asset owners and asset managers utilizing ESG information.

Current Status of ESG Information Disclosure by TOPIX Constituent Companies



Looking at TOPIX constituent companies, it is recognized that there are some companies actively engaged in ESG information disclosure and others not so active.

Fig: Distribution of ESG Disclosure Scores by TOPIX Constituent Companies



Note 1: Bloomberg's ESG Disclosure Scores are being quantified with 0 to 100 points for the volume of ESG information disclosed by each company through a selection of 100 data points by sector.

Note 2: Data is obtained as of August 13, 2018, and missing data are excluded.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of Bloomberg data.

Structure of the Research (i)



This research consists of the following five parts:

(Each part is described in the indicated chapter of the research report.)

Backgrounds and characteristics of major ESG information disclosure frameworks/standards

- Analyze the differences in the backgrounds, purposes, design principles, assumed information users, etc.
 of the major global and Japanese ESG information disclosure frameworks/standards to clarify the
 characteristics
- Clarify the current status of utilizations by companies in Japan and abroad

Chapter 2



- Conduct comparative analysis of major global and Japanese ESG information disclosure frameworks/standards to examine "common parts" and "differences"
- Examine the relationship among standard setters and framework developers, and review discussions about the convergence (unification) of ESG information disclosure frameworks/standards in order to consider the future prospects.

Chapter 3

Analyze ESG information disclosure by companies

 Examine the relationship between the evaluation criteria of ESG rating agencies (one of the main users of ESG information) and the above "common parts" through analysis of ESG information disclosure by companies

Chapter 4

Analyze ESG information disclosure by investors

 Consider the purpose of ESG information disclosure by institutional investors, and the important ESG issues (materiality) in their investment management

Chapter 5

Compile the research results

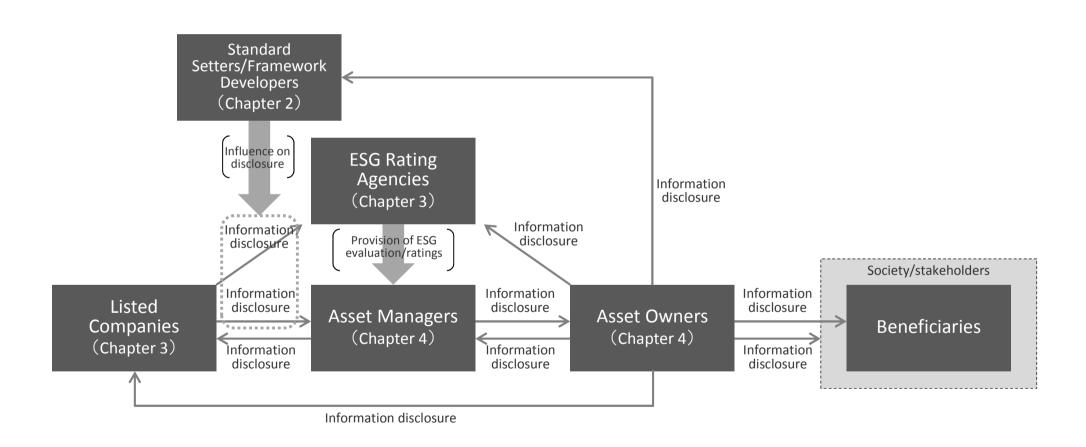
• Compile the implications obtained through the above analysis

Structure of the Research (ii)



 ESG information disclosures by major players within the investment chain, and the relationship with this research report are shown below:

Fig: Major ESG Information Disclosure in Investment Chain and relationship with the Research



Note: This figure illustrates only publicly available ESG information disclosure such as via website, and does not include any direct information provision, etc. under closed situation. Source: Prepared by Nissay Asset Management Co., Ltd.



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List of Major Global and Japanese ESG Information Disclosure Frameworks/Standards to be Surveyed (i)



• The backgrounds and characteristics of the disclosure frameworks/standards to be surveyed are shown below:

Target	Name	Type of disclosure information	Key backgrounds and features	Reason to be surveyed
	International Integrated Reporting Framework INTEGRATED REPORTING	Financial & ESG overall	 Created a new form of reporting, an integrated report that discloses corporate financial and non-financial information in an integrated manner. Information disclosure for investors. Prepared based on principle-based approach without any predefined disclosure items and/or indicators. Led by accounting organizations for the development. 	Utilized by many companies now.
anies	GRI Standards GRI France of English Control of Eng	ESG overall	 The first edition was published in 2000, and this is one of ESG information disclosure frameworks/standards with the longest history in the world. Information disclosure for multi-stakeholders including investors. Disclosure items and indicators are defined for each of economic, environmental, and social aspects pursuant to rule-based approach (however, reporting companies are not required to disclose all items and indicators, but to disclose only items that are deemed material (important) to them. An environmental NGO leads the establishment of GRI. The structure changed in 2015 and the Global Sustainability Standards Board (GSSB) was established as an independent standard setting body. 	Long history and Utilized by many companies now.
Global companies	SASB Standards	ESG overall	 Specific disclosure items and indicators are defined for each of 77 industries pursuant to rule-based approach (yet, the final decision as to which topics are financially material rests with the company.). Information disclosure for investors. At the development stage, they aimed at disclosure standards for US companies, but the status finally changed as disclosure standards for companies in global. For the purpose of development, practitioners were widely asked to participate in the standards consultation process, organized by sector/industry. Finally, more than 2,800 practitioners (businesses, financial analysts, consultants, etc.) were involved in the development. SASB's governance structure includes an independent standards setting board (the SASB), along with the SASB Foundation Board which is responsible for overall management. 	Drawing attention as a novel standard whose codified standards were released in 2018.
	TCFD Final Recommendations	E (Climate change)	 Recommended disclosure of climate-related financial information in the mainstream annual financial report, etc. Disclosure of information for financial sector including investors (and also requiring information disclosure by financial sector). Basically, it is prepared based on the principle-based approach, but it clearly states that greenhouse gas emissions should be disclosed. Sector-specific guidance has also been developed for certain sectors that are particularly relevant to climate change. Developed by the task force established by the Financial Stability Board (FSB). 	Drawing attention as a disclosure framework dedicated to climate-related financial information.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of relevant data available.

List of Major Global and Japanese ESG Information Disclosure Frameworks/Standards to be Surveyed (ii)



• The backgrounds and characteristics of the disclosure frameworks/standards to be surveyed are shown below:

Target	Name	Type of disclosure information	Key backgrounds and features	Reason to be surveyed
	Guidance for Collaborative Value Creation	Financial & ESG overall	 Prepared by the Ministry of Economy, Trade and Industry as a guide to organize information to be communicated for to investors (business philosophy, business model, strategy, and governance, etc.) in an integrated and systematic manner and to improve the quality of information disclosure and dialogue with investors. Prepared based on principle-based approach without any predefined disclosure items and/or indicators. 	Japanese companies draw attention it as a guidance defined by the Ministry of Economy, Trade and Industry.
companies	Environmental Reporting Guidelines 2018 version E Since the "Environmental Report Preparation Guidelines: How to Make Easy-to-Understand Environmental Reports" was formulated in 1997, the contents have been regularly revised The Environmental Reporting Guideline 2018 specifically illustrates indicators to be disclosed regarding the environmental impact caused by corporate activities.		 Environmental Reports" was formulated in 1997, the contents have been regularly revised The Environmental Reporting Guideline 2018 specifically illustrates indicators to be 	Long history and has impacted on Japanese companies' environmental information disclosure.
Japanese con	Annual Securities Report	Financial & ESG overall	 Required by Financial Instruments and Exchange Act to provide sufficient information for investors to make investment decisions. Toward the improvement of non-financial information disclosure in the annual securities report, "Principles for the Disclosure of Narrative Information," which provide a guidance about desirable disclosure and an approach for disclosure, was published in March 2019. Prepared based on principle-based approach with a limited predefined indicators. 	Representative regulatory disclosure in Japan. Improvement of non-financial information is being promoted in line with the policy.
	Corporate Governance Report	G	 Required by the stock exchange to provide information about the status of corporate governance for investors. Specific disclosure items and indicators regarding corporate governance are defined pursuant to rule-based approach. 	Representative regulatory disclosure about corporate governance in Japan.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of relevant data available.

Classification of Major Global/Japanese ESG information disclosure Frameworks/Standards



- Classification of the global and Japanese ESG information disclosure frameworks/standards is shown below:
- Internationally well-known International <IR> Framework, GRI Standards and SASB Standards are mapped in three different quadrants.

Fig: Mapping of Global/Japanese ESG Information Disclosure Frameworks/Standards Specifically tailored information by each company (→Useful to understand individual company in depth) International<IR> Framework Guidance for Collaborative Value Creation(JPN) **TCFD** Recommendations **Annual Securities** Report(JPN) Information relevant for Information about economic. environmental, and/or social operating performance Environment impacts driven by company and/or financial condition **Reporting Guidelines** of company 2018version(JPN) **GRI Standards** Corporate Governance Report(JPN)

SASB Standards

Normalized Information

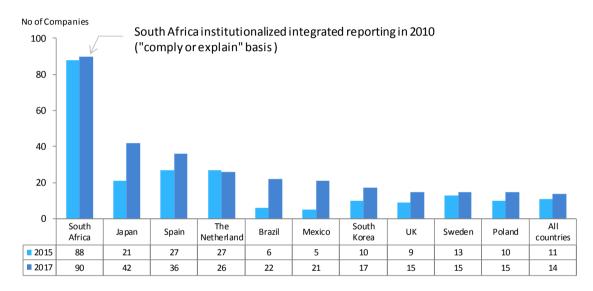
(→Easy to quantify(scoring) and compare with peers)

Utilization by Companies (i): International Integrated Reporting Framework



- $^{ t L}$ IIRC officially announced that more than 1,600 companies in 65 countries worldwide published integrated reports. $^{ t L}$
- Japan is the second position in publishing integrated reports within top 100 companies(left figure) following South Africa.
- More than 400 Japanese companies issue integrated reports (upper right), the largest number in the world. ²
 However, they are concentrated in large companies (lower right).

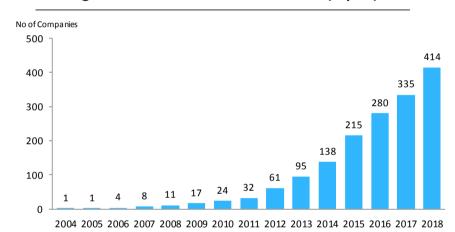
Fig: Current Status of Integrated Reporting (Global)



Note: The chart shows the number of companies issuing integrated reports out of the top 100 companies in sales in each country. "all countries" means the average of 49 countries.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of KPMG "The Road Ahead: the KPMG Survey of Corporate Responsibility Reporting 2017."

Fig: Transition in Number of Issuers (Japan)



Note: The number of issuers was counted based on reports issued by Japanese companies with the expression of integrated reporting in their editorial policies or with

provision of comprehensive description of financial and non-financial information inferring that preparers are aware of integrated reporting.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the Corporate Value Reporting Lab "List of Companies Issuing the "Self-declared Integrated Report in Japan (updated on February 8, 2019)".

Fig: Breakdown by Size of Issuers (Japan; 2018)

Category	No of companies	Issuers of integrated reports	%
TOPIX Core30	30	21	70%
TOPIX Large70	70	49	70%
TOPIX Mid400	401	203	51%
TOPIX Small 1	500	74	15%
TOPIX Small 2	1,108	40	4%
Others(other markets/non-listed)	_	27	

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the Corporate Value Reporting Lab "List of Companies Issuing the "Self-declared Integrated Report in Japan (updated on February 8, 2019)."

¹ http://integratedreporting.org/news/new-academic-database-points-to-clear-benefits-in-adopting-integrated-reporting/

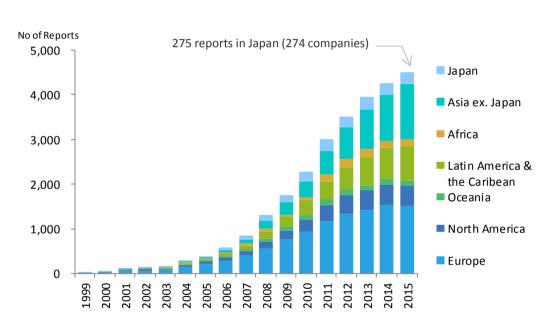
 $^{^2\} http://www.edge-intl.co.jp/library/img/s2017_40ja.pdf$

Utilization by Companies (ii): GRI Standards



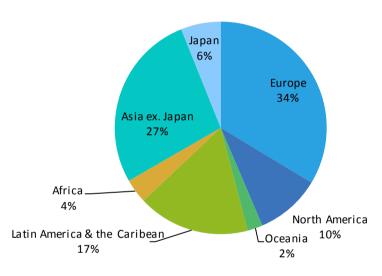
- The number of reports registered on the GRI website is more than 4,500 (as of 2015; lower left).
- By region, Europe is the largest (upper right).
- There are 274 Japanese companies publishing the reports that comply with or refer to GRI. However, they are concentrated in large companies (lower right).

Fig: Number of Reports Complying with or Referring to GRI Standards



Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of GRI website.

Fig: Breakdown by Region (2015)



Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of GRI website

Fig- Breakdown by Size of Issuers (Japan; 2015)

Category	No of companies	Issuers of GRI reports	%
TOPIX Core30	30	21	70%
TOPIX Large 70	70	52	74%
TOPIX Mid400	401	130	32%
TOPIX Small 1	500	36	7%
TOPIX Small 2	1,108	16	1 %
Others(other markets/non-listed)	_	19	

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of GRI website.

¹ As of March 4, 2019

Utilization by Companies (iii): SASB Standards



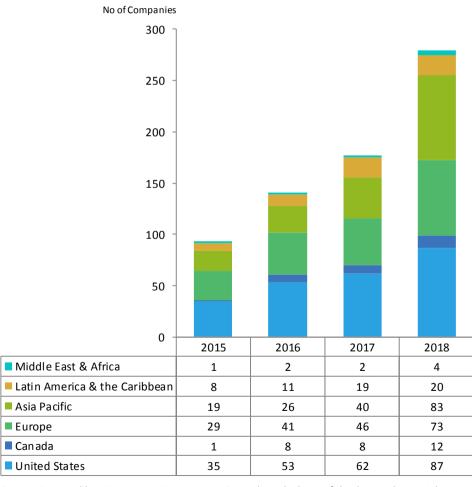
- 47 companies have disclosed the information in accordance with SASB Standards including provisional version since 2017 (as
 of March 2019).
- The policies significantly changed towards disclosure standards for all companies across the world instead of ones for US
 companies, and remarkably penetrated into non-US companies (69% of companies referring to SASB Standards are non-US.)

Fig: Companies Disclosing SASB Indicator since 2017

Apache Corp	U.S.	Kellogg Co	U.S.
ARC Resources Ltd	Canada	Kilroy Realty Corp	U.S.
ArcelorMittal	Luxembourg	Kinder Morgan Inc	U.S.
Atlantica Yield PLC	Spain	LG Chem Ltd	South Korea
Bank of Montreal	Canada	LG Household & Health Care Ltd	South Korea
BCE Inc.	Canada	Masco Corp	U.S.
Bloomberg LP	U.S.	Medtronic PLC	Ireland
Boston Properties Inc	U.S.	Merck & Co Inc	U.S.
Breckinridge Capital Advisors	U.S.	Mermaid Maritime PCL	Thailand
CBRE Group Inc.	U.S.	Mosaic Company	U.S.
Cia. De Saneamento do Parana	Brazil	Motorola Solutions Inc	U.S.
Daiwa Securities Group Inc	Japan	Nike Inc	U.S.
Diageo PLC	UK	Nippon Telegraph & Telephone Co	Japan
Digital Realty Trust Inc	U.S.	NRG Energy Inc	U.S.
Emera Inc	Canada	Peugeot SA	France
Emera Inc Enbridge Inc	Canada Canada	Peugeot SA Schneider Electric SE	France France
		S	
Enbridge Inc	Canada	Schneider Electric SE	France
Enbridge Inc Etsy Inc	Canada U.S.	Schneider Electric SE Shorenstein Properties LLC	France U.S.
Enbridge Inc Etsy Inc Gap Inc	Canada U.S. U.S.	Schneider Electric SE Shorenstein Properties LLC SK Telecom Co Ltd	France U.S. South Korea
Enbridge Inc Etsy Inc Gap Inc General Motors Co.	Canada U.S. U.S. U.S.	Schneider Electric SE Shorenstein Properties LLC SK Telecom Co Ltd Southwestern Energy Co.	France U.S. South Korea U.S.
Enbridge Inc Etsy Inc Gap Inc General Motors Co. Gol Linhas Aereas Inteligentes	Canada U.S. U.S. U.S. Brazil	Schneider Electric SE Shorenstein Properties LLC SK Telecom Co Ltd Southwestern Energy Co. Waste Management Inc	France U.S. South Korea U.S. U.S.
Enbridge Inc Etsy Inc Gap Inc General Motors Co. Gol Linhas Aereas Inteligentes GS Caltex Corp	Canada U.S. U.S. U.S. Brazil South Korea	Schneider Electric SE Shorenstein Properties LLC SK Telecom Co Ltd Southwestern Energy Co. Waste Management Inc Weatherford International PLC	France U.S. South Korea U.S. U.S. Switzerland

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the data and materials provided by SASB.

Fig: Number of Companies Referring to SASB in Disclosure



Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the data and materials provided by SASB.

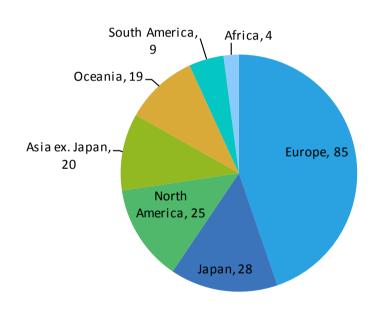
Utilization by Companies (iv): TCFD Final Recommendations



- 190 industrial companies are in the supporters list of TCFD (as of March 4, 2019).
- Europe is the largest, followed by Japan.
- In Japan, there are 61 supporters, including 28 industrial companies.

Fig: Breakdown of TCFD Supporters (industrial companies) by Region





Industrial companies

Kokusai Kogyo Co., Ltd Sumitomo Chemical

Nomura Research Institute, Ltd.

Konica Minolta, Inc. NEC Corporation Hitachi, Ltd.

JTEKT CORPORATION
Mitsubishi Corporation
Sekisui House, Ltd.
Sumitomo Forestry Co., Ltd.

Ricoh Company, Ltd.
Sojitz Corporation

Daiwa House Industry Co., Ltd. Kawasaki Kisen Kaisha, Ltd.

Mitsubishi Chemical Holdings Corporation

MARUI GROUP CO., LTD. Mitsui O.S.K. Lines, Ltd. Nikon Corporation

FUJIFILM Holdings Corporation Kirin Holdings Company, Limited

Mitsui & Co., Ltd NYKLine

Mitsui Chemicals, Inc. SEKISUI CHEMICAL CO., LTD. OMRON Corporation

Yokogawa Electric Corporation

Kao Corporation Teijin Group Financial/professional services

Mitsubishi UFJ Financial Group, Inc Mizuho Financial Group

MS&AD Insurance Group Holdings, Inc. Sumitomo Mitsui Financial Group

Tokio Marine

SOMPO Holdings, Inc. Daiwa Securities Group Development Bank of Japan

Nomura Holdings, Inc. Sumitomo Mitsui Trust Holdings, Inc.

THE SHIGA BANK, LTD.
Nikko Asset Management
Dai-ichi Life Holdings, Inc.
Japan Exchange Group, Inc.
Resona Holdings, Inc

Government Pension Investment Fund (GPIF)

Nippon Life Insurance Company Meiji Yasuda Life Insurance Company Nissay Asset Management Corporation Rating and Investment Information, Inc.

Sumitomo Mitsui Trust Asset Management Co., Ltd. CSR Design Green Investment Advisory, Co., Ltd.

E-Square Inc. Neural

Sophia University Endowment

Others

Japanese Institute of Certified Public Accountants (JICPA) Financial Services Agency (FSA)

Ministry of Environment (MOE) (Japan)

Japanese Bankers Association

. Ministry of Economy, Trade and Industry (METI) The Investment Trusts Association, Japan (JITA)

Japan Investment Advisers Association (JIAA)

Japan Securities Dealers Association

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the TCFD website.

Note: Listed in the order of the date they announced to support TCFD (in alphabetical order if announced on the same date).

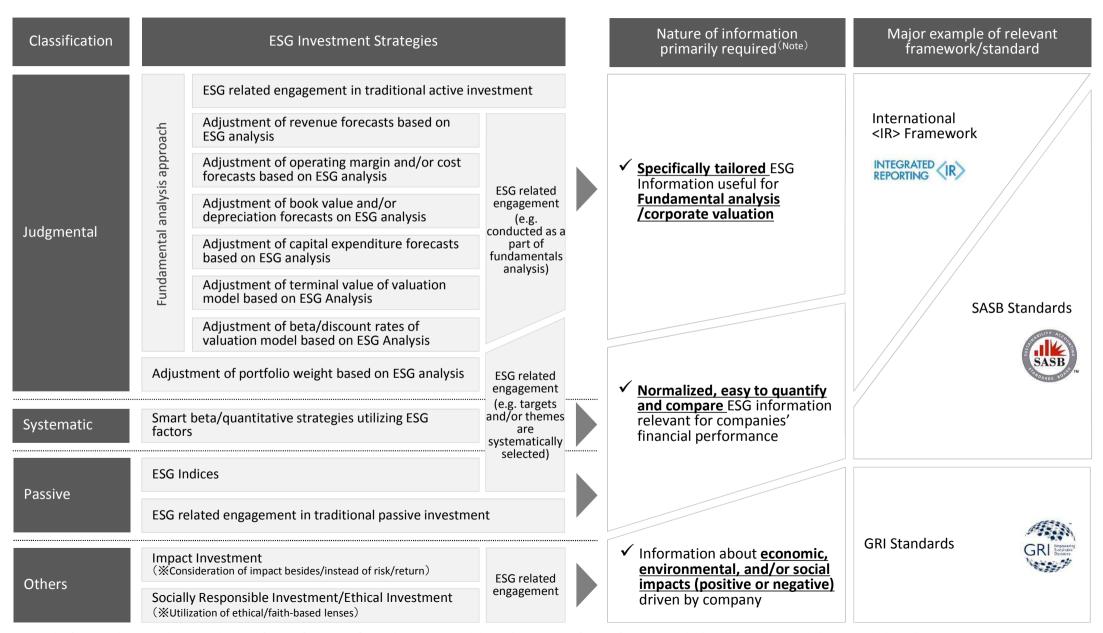
Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the TCFD website.

^{1.} The number excludes professional firms, proxy firms, financials, government agencies and other institutions.

Meaning of the "Common Parts" of Different ESG Information Disclosure Frameworks/Standards: Diverse ESG Investment Strategies and Information Needs.



 Investors as end-users of disclosed ESG information adopt different ESG investment strategies, and require different nature of ESG information.



Note: The figure indicates only a primal need of ESG information for each strategy, and thus other nature of ESG information, which are not mentioned above, might be utilized in some cases.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of CFA Institute & PRI (2018) "Guidance and case studies for ESG integration: equities and fixed income" and other various data.

Meaning of the "Common Parts" of Different ESG Information Disclosure Frameworks/Standards: Conceptual Diagram



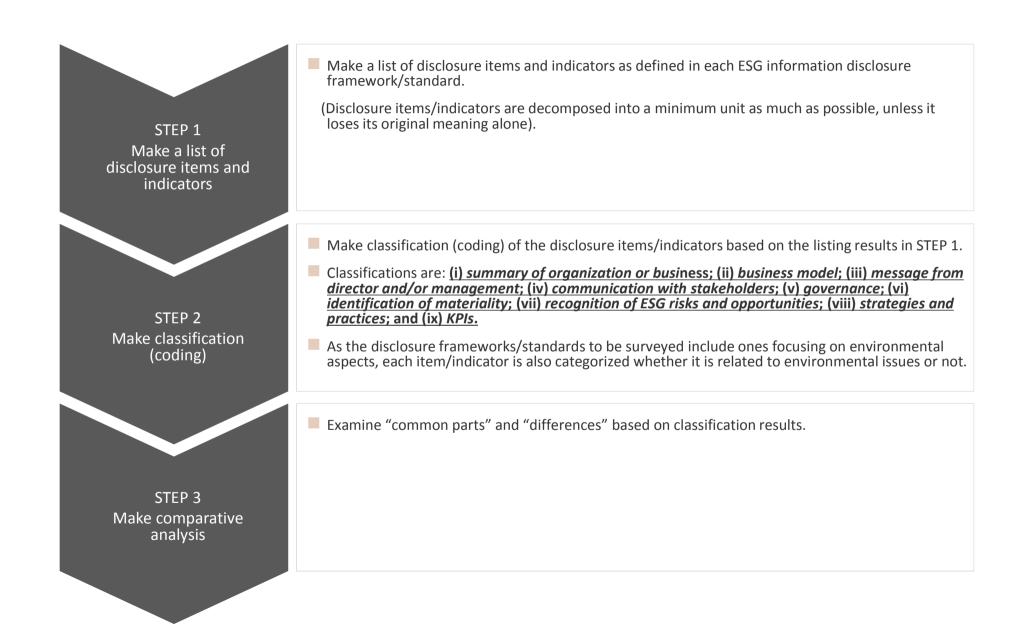
- From corporate IR perspective, comprehensive disclosure to meet a wide range of ESG information needs would be ideal.
- However, In the case of limited resources, it would be important to be aware of, and focus on the disclosure of the "intersection."
- Beside that, expand information disclosure for each specific end-user, based on the understanding of the variety of ESG investment strategies.

Fig: Difference in Nature of Information and the "Intersection" ESG information disclosure to meet a wide range of different information needs. **Useful for** Financially material, Company specific, **Useful for** normalized, easy to systematic/passive ESG discretional and fundamental ESG quantify and compare descriptive information. strategies strategies information. relevant for financial performance Intersection Intersection to being aware of for more efficient and effective ESG Information about economic. information disclosure. environmental and social impacts(positive/negative) driven by company. **Useful for ESG investors** taking into account impact

Procedures for Comparative Analysis



Comparative analysis is carried out in the following three steps:

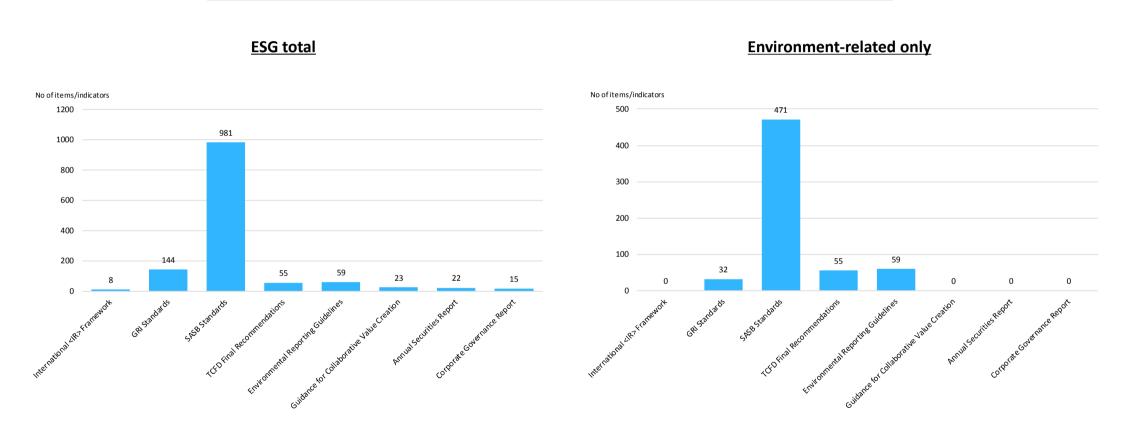


Listing Results of Disclosure Items and Indicators



- As a result of listing, a total of 1,307 items and indicators were obtained.
- SASB has the biggest number, since the figure shows a gross number of items/indicators for SASB's 77 industry-based ones.
 (Note that SASB Standards have an average of only 13 items/indicators for each industry)

Fig: Number of Items and Indicators set by ESG Information Disclosure Frameworks/Standards



Note: There may be some cases where same disclosure items/indicators are classified into multiple categories, and such items/indicators are redundantly counted. Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of each ESG information disclosure frameworks/standards.

Coding Results



- Coding results of disclosure items and indicators are as shown below:
- "KPIs" accounts for more than a half (due to the characteristics that SASB Standards is mainly composed of KPIs).
- If added with "governance," "recognition of ESG risks and opportunities" and "strategies and practices," it accounts for more than 95%.

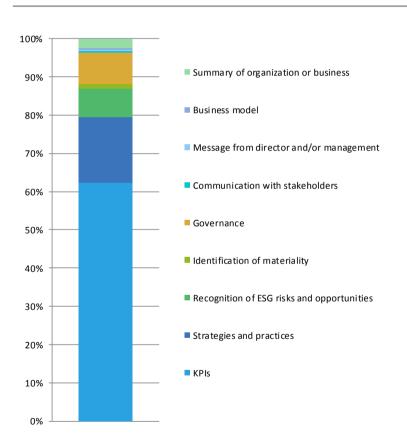
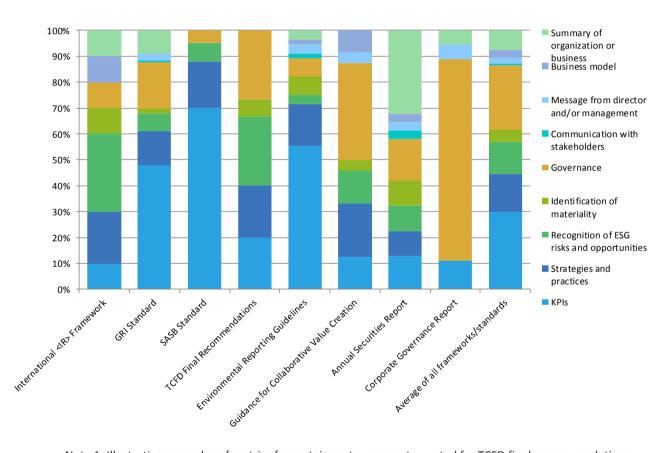


Fig: Proportion of Disclosure Items/Indicators (Overall)

Fig: Proportion of Disclosure Items/Indicators by Frameworks/Standards



Note: There may be some cases where single disclosure items/indicators are classified into multiple categories, and such items/indicators are redundantly counted.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of each ESG information disclosure frameworks/standards.

Note 1: Illustrative examples of metrics for certain sectors are not counted for TCFD final recommendations. Note 2: There may be some cases where same disclosure items/indicators are classified into multiple categories, and such items/indicators are redundantly counted.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of each ESG information disclosure frameworks/standards.

Mainly qualitative descriptive information

Quantitative information

"Common Parts" among the Major Global ESG Information Disclosure Frameworks/Standards



- Disclosure regarding "governance," "identification of materiality," "recognition of ESG risks and opportunities," "strategies and practices" and "KPIs" are commonly required.
- Disclosure of "business model" is a feature of International <IR> Framework (details are to be mentioned later).
- SASB Standards recommend climate scenario analysis besides TCFD Final Recommendations (details are to be mentioned later).

	International <ir> Framework</ir>	GRI Standards	SASB Standards	TCFD Final Recommendations
Summary of organization or business	0	0	_	_
Business model (Comprehensive and systematic description)	0	—	_	_
Message from director and/or management	_	O	_	_
Communication with stakeholders	_	0	_	_
Governance (Structure, discipline and mechanism etc.)	0	0	0	* Climate change only
Identification of materiality (Identification of important ESG issues)	0	0	(Standards designed to reflect materiality by sector)	(Identify sectors that are more likely to be financially impacted by climate change)
Recognition of ESG risks and opportunities (including recognition and prospects of financial impacts)	0	0	0	* Climate change only
Utilization of climate scenario analysis	_	_	* Recommend that certain sectors conduct the scenario analysis	0
Strategies and practices (For material issues)	0	Ο	0	* Climate change only
KPIs (For material issues)	* Specific KPIs are not provided	0	0	* Climate change only

Mainly qualitative descriptive information

Quantitative information

"Common Parts" among the Major Global ESG Information Disclosure Frameworks/Standards: Comparison with Japanese Disclosure Frameworks/Standards



• Environmental Reporting Guidelines, Guidance for Collaborative Value Creation and Annual Securities Report also require the disclosure of the common items identified on the preceding page.

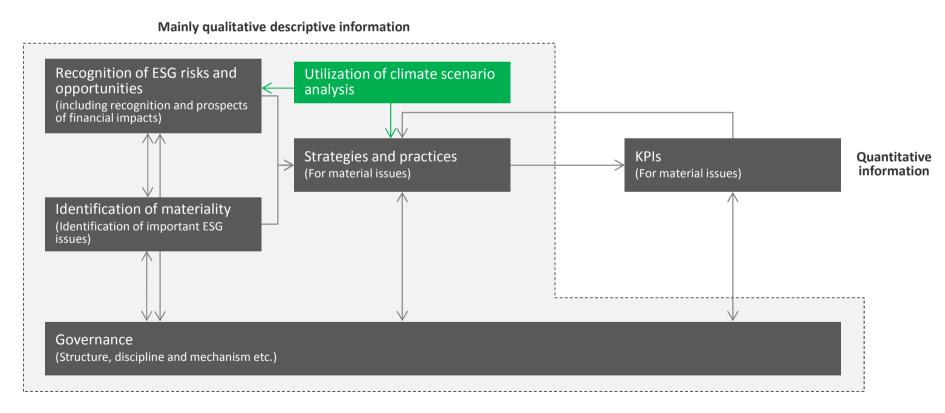
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		International <ir> Framework</ir>	GRI Standards	SASB Standards	TCFD Final Recommenda- tions	Guidance for Collaborative Value Creation	Environmental Reporting Guidelines	Annual Securities Report	Corporate Governance Report
	Summary of organization or business	0	0	_	_	_	* Environment only	0	0
	Business model (Comprehensive and systematic description)	0	_	_	_	0	* Environment only	0	_
	Message from director and/or management	_	0	_	_	_	* Environment only	0	_
	Communication with stakeholders	_	0	_	_	0	* Environment only	* Special remarks about relationship with labor union, etc.	0
	Governance (Structure, discipline and mechanism etc.)	0	0	0	* Climate change only	0	* Environment only	0	0
	Identification of materiality (Identification of important ESG issues)	0	0	0	* Climate change only	0	* Environment only	0	—
	Recognition of ESG risks and opportunities (including recognition and prospects of financial impacts)	0	0	0	* Climate change only	0	* Environment only	0	_
	Utilization of climate scenario analysis	_	_	0	0	_	 Not required to report, but referred 	_	_
	Strategies and practices (For material issues)	0	0	0	* Climate change only	0	* Environment only	0	—
	KPIs (For material issues)	* Specific KPIs are not provided	0	0	* Climate change only	* Specific KPIs are not provided	* Environment only	* Provision of Specific KPIs is limited	* Governance only

Relationships among Common Five Items



- The relationships among "governance," "identification of materiality," "recognition of ESG risks and opportunities," "strategies and practices" and "KPIs" identified as "common items" are as follows:
- From the corporate IR perspective, to be aware of such relationship and, if appropriate, to provide supplementary information about the relationship will encourage deeper understandings by information users (investors).

Fig: Relationships among Commonly Required Five Categories



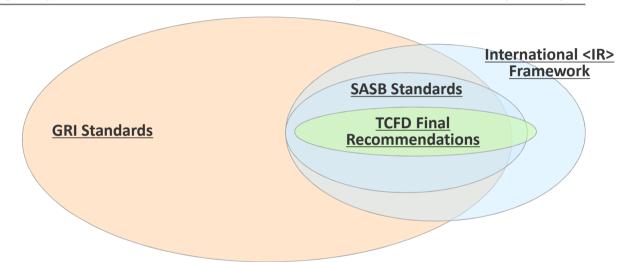
Source: Nissay Asset Management Co., Ltd.

Discussions on "Common Parts": Comparison of Materiality Concept



- Materiality can be broadly divided into two types: "materiality for multi-stakeholders" (including investors) and "materiality for investors" (or financial materiality).
- The materiality scope of SASB Standards is narrower than that of International <IR> Framework, since the SASB Standards require clear evidence of financial impact, etc. as the condition to set disclosure item/indicator.
- TCFD Final Recommendations place focus on climate related issues, which are included in SASB Standards covering ESG overall.
- As for ESG overall, most of SASB Standards are positioned in the overlapping parts("common parts").

Fig: Scope of Disclosure Information based on Comparison of Materiality Concepts



	GRI Standards	International <ir> Framework</ir>	SASB Standards	TCFD Final Recommendations
Classification	Multi-stakeholder materiality (including investors)		Investor materiality (Financial materiality)	
Definition and Concept of Materiality	 Topic that reflects a reporting organization's significant economic, environmental and social impacts; or That substantively influences the assessments and decisions of stakeholders 	Matters that substantively affect the organization's ability to create value over the short, medium and long term	A minimum set of sustainability issues most likely to impact the operating performance or financial condition of the typical company in an industry, regardless of location * Setting disclosure items/indicators based on "evidence of investor interest" and "evidence of financial impact"	Material information which public companies have a legal obligation to disclose in their financial filings * In most G20 jurisdictions, public companies have a legal obligation to disclose material information including material climate-related information

Sources: Prepared by Nissay Asset Management Co., Ltd. on the basis of "GRI 101: Foundation 2016", International Integrated Reporting Framework, SASB website, TCFD Final Recommendations and other data and materials.

Discussions on "Common Parts": Presence of "Common Parts"



- As for qualitative descriptive information regarding "governance," "recognition of ESG risks and opportunities" and "strategies and practices," only SASB Standards define specific disclosure items and indicators for each sector/industry. Hence, SASB Standards themselves are generally deemed as "common parts".
- As for "KPIs," both GRI and SASB Standards define specific disclosure items and indicators, and some of them are common (Note: TCFD Final Recommendations require disclosure of GHG emissions, which is common both to GRI and SASB).

		International <ir> Framework</ir>	GRI Standards	SASB Standards	TCFD Final Recommendations
	Governance (Structure, discipline and mechanism etc.)	General guidance applicable to all sectors/ESG issues	General disclosure items applicable to all sectors/ESG issues (Certain ESG issue-specific disclosure items are included)	General guidance applicable to all sectors/ESG issues, and sector specific disclosure items on certain ESG issue Here are common parts	General guidance applicable to all sectors (There are additional guidelines for certain sectors)
	Recognition of ESG risks and opportunities (including recognition and prospects of financial impacts))	General guidance applicable to all sectors/ESG issues	General disclosure items applicable to all sectors/ESG issues (Certain ESG issue-specific disclosure items are included)	Specific disclosure items for each sector and ESG issue Here are common parts	General guidance applicable to all sectors (There are additional guidelines for certain sectors)
	Strategies and practices (For material issues)	General guidance applicable to all sectors/ESG issues	General disclosure items applicable to all sectors/ESG issues (Certain ESG issue-specific disclosure items are included)	Specific disclosure items for each sector and ESG issue Here are common parts	General guidance applicable to all sectors (There are additional guidelines for certain sectors)
,	KPIs (For material issues)	General guidance applicable to all sectors/ESG issues	Specific disclosure indicators for each ESG issue	Specific disclosure indicators for each sector and ESG issue Some of them are common parts	 General guidance applicable to all sectors Disclosure of GHG emissions (There are examples of other KPIs for certain sectors)

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of each ESG information disclosure frameworks/standards.

Discussions on "Common Parts": Provisional "Common Parts" by Sector (Excerpt)



- This research extracts elements deemed to be common for each SASB sector at the individual disclosure item and indicator levels to the maximum extent possible (see the excerpt below, and the research report for all sectors).¹
- Note that the analysis also found that it is often hard to draw a clear line between "common parts" and "differences" at the item/indicator levels.

Consumer Goods Sector

Descriptive information on "governance," "recognition of risks and opportunities" and "strategies and practices."

Disclosure items (descriptive information)

- Description of process to assess and efforts to manage risks regarding product safety, including chemicals and emerging materials contained in the products
- Description of process for legal and regulatory compliance regarding the use of chemicals for manufacturing of products
- Description of practices to reduce environmental impacts of product lifecycle and reduce end-of-life
- Description of practices to reduce environmental impacts of packaging
- Description of practices to reduce environmental impacts of product delivery
- Description of practices to identify and address data security risks
- Description of policies and practices relating to behavioral advertising and consumer privacy
- Description of the integration of environmental consideration into data center planning
- Description of risks related to water withdrawal and discharge, and effort to manage them
- Description of environmental and social risks such as occupational health and safety

Quantitative information on "KPIs."

Indicators (quantitative information)

- Energy consumption and the percentage of renewable energy
- GHG emissions associated with product delivery
- Water withdrawal and consumption, percentage in regions with high water stress
- Amount of end-of-life products collected, and percentage recycled
- Volume of packing materials used, of which recycled materials are used
- Employee turnover rate
- Employee engagement, percentage to the total number of employees
- Diversity of management and employees (gender, minorities, etc.)
- Average wage of in-store employees, and comparison to the minimum wage in the location
- Percentage of suppliers evaluated and/or audited from the environmental/social aspects (including the percentage of suppliers that meet the environmental/social standards, and/or that have obtained third-party certification)
- Number of products recalled and details thereof
- Number and details of violations of environmental regulations, product safety, personal information protection and other various laws and regulations

Service Sector

Descriptive information on "governance," "recognition of risks and opportunities" and "strategies and practices."

Disclosure items (descriptive information)

- *Description of environmental management policies and policies to preserve ecosystem services
- Description of policies and initiatives to prevent harassment of workers in accommodation facilities
- Description of anti-money laundering policies and practices
- Description of policies to ensure professional integrity
- Description of policies to ensure intellectual property protection
- Description of policies and practices relating to behavioral advertising and consumer privacy
- Description of policies and practices to secure pluralism in news media contents
- Description of approach for ensuring journalistic integrity of news programming related to: (1) truthfulness, accuracy, objectivity, fairness, and accountability, (2) independence of content and/or transparency of potential bias, and (3) protection of privacy and limitation of harm
- Description of practices to identify and address data security risks
- Description of policies and practices relating to collection, usage and retention of information about customers
- Description of policies assure disclosure of key performance statistics to prospective students in advance of collecting any fees and discussion of outcomes

Quantitative information on "KPIs."

Indicators (quantitative information)

- Percentage of lodging facilities located in or near areas with high biodiversity value
- Energy consumption in casinos, accommodations and leisure facilities, and the percentage of renewable energy
- Water withdrawal and consumption in accommodation facilities, percentage in regions with high water
- Employee turnover rate
- Employee engagement in professional and commercial services, percentage to the total number of
- Diversity of management and employees (gender, minorities, etc.)
- Metrics for work-related injuries in leisure facilities (such as rate of lost-worktime injuries)
- Customer fatality and injury rate at leisure facilities
- Percentage of facilities inspected for safety in leisure facilities
- Average wage of lodging facility employees, and comparison to the minimum wage in the location
- Number and details of violations, if any, against laws and regulations of data security, personal information protection, labor, money laundering, slander, advertisement and indication and others

24

¹ This research extracts elements deemed to be common for each SASB sectors to the maximum extent possible, and then simplified the expressions, and integrated similar items and/or indicators into a single item and/or indicator. However, above tables do not ensure the rigor of commonality. Please refer to the original text of SASB Standards as well as GRI Standards for actual use.

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of SASB and GRI Standards.

Discussions on "Common Parts": Remainning Issue to be Addressed

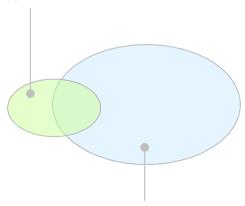


- While the existence of common parts at the conceptual level is clear on the one hand, when compared at the individual
 disclosure item and indicator level, it is hard to clearly draw a line between common parts and differences, since there is a
 mixture of "partially matched" items/indicators, those where "three or more items and indicators are intricately related,"
 and those where one is "subset" of the other.
- This complexity can cause confusion at corporate IR, and has also led to calls for debates regarding the improvement of consistency among frameworks/standards, as well as the convergence (unification) of them.

Partialy Matched

SASB Standards: Oil & Gas (Exploration & Production)

Percentage of (1) proved and (2) probable reserves in countries that have the 20 lowest rankings in Transparency International's Corruption Perception Index



GRI Disclosure 205-1

The reporting organization shall report the following information:

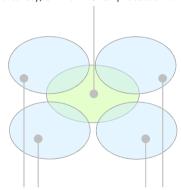
- a. Total number and percentage of operations assessed for risks related to corruption.
- b. Significant risks related to corruption identified through the risk assessment.

3 or More Intricately Related

SASB Standards: Hardware

Percentage of Tier 1 supplier facilities audited in the RBA Validated Audit Process (VAP) or equivalent, by (a) all facilities and (b) high-risk facilities

*The RBA audit covers labor of the suppliers (human rights), health and safety, environmental protection and ethics, etc.



GRI Disclosure 308-2 Negative environmental impacts in the supply chain and actions taken

GRI Disclosure 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk

GRI Disclosure 408-1 Operations and suppliers at significant risk for incidents

of child labor

GRI Disclosure 409-1 Operations and suppliers at significant risk for incidents of forced or compulsory labor

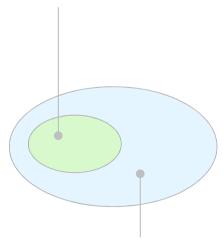
GRI Disclosure 414-2 Negative social impacts in the supply chain and actions taken

*In the above, specific reporting requirements are omitted.

Subset

SASB Standards: Automobiles

Number of vehicles recalled



GRI Disclosure 416-2

Incidents of non-compliance concerning the health and safety impacts of products and services

- a. Total number of incidents of non-compliance with regulations and/or voluntary codes concerning the health and safety impacts of products and services within the reporting period,
 - [...]
- b. If the organization has not identified any noncompliance with regulations and/or voluntary codes, a brief statement of this fact is sufficient.

Discussions on Differences: Complementarity of International <IR> Framework



- International <IR> Framework provides principles and concepts ("framework"), instead of a "standard."
- The framework has a complementary relationship, instead of a contradictory relationship, with other ESG information disclosure standards (GRI and SASB themselves also mention to this point ^{1,2}).
- Companies can pursue a higher quality of integrated reporting by effectively utilizing other standards.

"The IIRC has established a high-level, principle-based framework for integrated reporting. From its inception, it was clear that it had <u>no intention of becoming a standard setter</u> for how specific pieces of information should be measured and reported. As that is the work of the other three organizations (note: GRI, SASB, etc.), <u>their missions are clearly complementary to the IIRC.</u> <u>Each can provide input to a company about the nonfinancial information it decide to include in its integrated report."</u>

Source: Eccles, R. G. and Krzus, M. P. (2014) The integrated reporting movement: Meaning, momentum, motives, and materiality. John Wiley & Sons, pp. 289. Underlines and notes are added by Nissay Asset Management Co., Ltd.

¹ https://www.globalreporting.org/information/current-priorities/integrated-reporting/Pages/default.aspx

² Based on information provided by SASB

Discussions on Differences: Business Model Disclosure



- International <IR> Framework has uniqueness in its requirement of business model disclosure.
- The framework clearly differs from GRI and SASB Standards, since the framework regards business models as "system that transform inputs into outputs/outcomes," and seek comprehensive and systematic disclosure of such mechanisms.

Business Models as defined in International <IR> Framework

(About business model)

An organization's system of transforming inputs through its business activities into outputs and outcomes that aims to fulfil the organization's strategic purposes and create value over the short, medium and long term.

[Components of the description]

- Key inputs
- Key business activities
- Key outputs
- Key outcomes

Notes and very large and very large

[Features that can enhance the effectiveness and readability of the description]

- Explicit identification of the key elements of the business model
- A simple diagram highlighting key elements, supported by a clear explanation of the relevance of those elements to the organization
- Narrative flow that is logical given the particular circumstances of the organization
- Identification of critical stakeholder and other (e.g., raw material) dependencies and important factors affecting the external environment
- Connection to information covered by other Content Elements, such as strategy, risks and opportunities, and performance (including KPIs and financial considerations, like cost containment and revenues)

(Reference Info.) Business models in business administration research

- Articles and discussions on business models surged around 1995, when e-commerce spread. The development of information and communication technologies has led to diversification of systems and methods regarding how companies should establish business models, and increased interests in business models by researchers and practitioners.
- Depending on researches, the concepts and components of business models vary, and there is no unified view both practical and theoretical.
- The followings are trends of precedent ideas of business models:
- i. Value is positioned as core concept of business model.
- ii. The process of value creation of a company is not captured as static process, but as a dynamic process and mechanism. It shows what kind of organization and financial structure a company should attain, how a company should carry out its business activities, and how to use its resources and capabilities to realize its value.
- iii. It explains the business activities and value creation of a company from a holistic point of view, not a specific one. It is a mechanism that includes various elements, and is a system composed of components, link dynamics and others.

Discussions on Differences: Differences between GRI and SASB Standards



- Both standards place focus on "KPIs" (In GRI and SASB, "KPIs" account for approximately 70% and 48% of the total disclosure items/indicators, respectively)
- However, due to the difference in vectors, there are some differences in settings of "KPIs."

GRI Standards

Development which meets the needs of the present without compromising the ability of future generations to meet their own needs

(= Sustainability of planet and social system)

Purpose of information disclosure

Definition of

'sustainability'

Reporting organization's **economic**. **environmental**. **and/or** social impacts (organization's positive and negative contributions towards the goal of sustainable development)

Examples of almost common KPIs

GRI 302: Energy 2016

Disclosure 302-1 Energy consumption within the organization

- a. Total fuel consumption within the organization from nonrenewable sources, in joules or multiples, and including fuel types used.
- b. Total fuel consumption within the organization from renewable sources, in joules or multiples, and including fuel types used.

Examples of different KPIs

GRI 302: Energy 2016

Disclosure 302-5 Reductions in energy requirements of products and services

- a. Reductions in energy requirements of sold products and services achieved during the reporting period, in joules or multiples.
- b. Basis for calculating reductions in energy consumption, such as base year or baseline including the rationale for choosing it.
- c. Standards, methodologies, assumptions, and/or calculation tools used.

Degree of improvement in the ecoefficiency of products and services (= impacts on the planet)

SASB Standards

Corporate activities that maintain or enhance the ability of the company to create value over the long term (= Corporate Sustainability)

Disclosure of a minimum set of sustainability issues most likely to impact the operating performance or financial condition of the typical company in an industry, regardless of location

SASB Standards: 27 sectors, including Steel and Chemical

· (1) Total energy consumed. (2) percentage grid electricity. (3) percentage renewable

SASB Standards: Automotive

· Number of (1) zero emission vehicles (ZEV), (2) hybrid vehicles, and (3) plug-in hybrid vehicles sold

SASB Standards: Automotive Parts

· Revenue from products designed to increase fuel efficiency and/or reduce emissions

> The amount of sales or revenues of eco-efficient products and services (= Impacts on business results)

Discussions on Differences: SASB Standards Serves as "Implementation Tool" for TCFD Disclosure



- TCFD is a framework, and SASB Standards can serve as an "implementation tool" when companies disclose information in line with TCFD Final Recommendations. 1
- SASB set specific disclosure items and indicators including climate change related ones for relevant sectors/industries, and those can be utilized for TCFD disclosure.
- In certain cases, TCFD recommends disclosure regardless of materiality, which differs from SASB Standards.

	Recommended disclosures by TCFD	Targeted organization for disclosure by TCFD	Relevant disclosure items/indicators defined by SASB	SASB Standards TCFD Final
Governance	a) Describe the board's oversight of climate-related risks and opportunities.	All organizations should	0	Recommendations
dovernance	b) Describe management's role in assessing and managing climate-related risks and opportunities.	disclose regardless of whether financially material or not	O	
Strategy	 a) Describe the climate-related risks and opportunities the organization has identified over the short, medium, and long term. 	Organizations should disclose	0	✓ While TCFD requires a
	b) Describe the impact of climate related risks and opportunities on the organization's businesses, strategy, and financial planning.	if financially material. However, all non-financial group ² with more than \$1	O	range of companies to climate scenario analys only requires some sec
	c) Describe the resilience of the organization's strategy, taking into consideration different climate-related scenarios, including a 2 $^\circ$ C or lower scenario.	billion revenue should be disclosed	igtriangle (partially addressed)	make scenario analysis specific items (more de be discussed on the ne
Risk	a) Describe the organization's processes for identifying and assessing climate-related risks.	All organizations should disclose regardless of whether	0	_
Management	b) Describe the organization's processes for managing climate-related risks.		0	
	c) Describe how processes for identifying, assessing, and managing climate-related risks are integrated into the organization's overall risk management.	financially material or not	0	
Metrics and Targets	 a) Disclose the metrics used by the organization to assess climate related risks and opportunities in line with its strategy and risk management process. 	Organizations should disclose if financially material.	Ο	While TCFD calls for dis
iaigets	b) Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, ³ and the related risks.	However, <u>all non-financial</u> group with more than \$1 billion revenue should be	riangle (partially addressed)	not generally require d of Scope 3.
	c) Describe the targets used by the organization to manage climate-related risks and opportunities and performance against targets.	disclosed	O	
				_

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lisclosure SASB does disclosure

¹ SASB (2017) "Frequently Asked Questions: Understanding How SASB Standards and TCFD Recommendations are Complementary"

² Non-financial group: Energy, transportation, materials and buildings, agriculture, foods and forest products sector groups

³ Scope 1: Direct emissions of greenhouse gases by companies; Scope 2: Indirect emissions associated with the use of electricity, heat and steam supplied by others; Scope 3: Indirect emissions other than Scope 2 above

Discussions on Differences: Climate Scenario Analysis



- SASB Standards recommend that 12 out of 77 industries conduct climate scenario analysis on the following matters:
- For companies in those industry below can utilize SASB standards for climate scenario analysis disclosure recommended by TCFD.

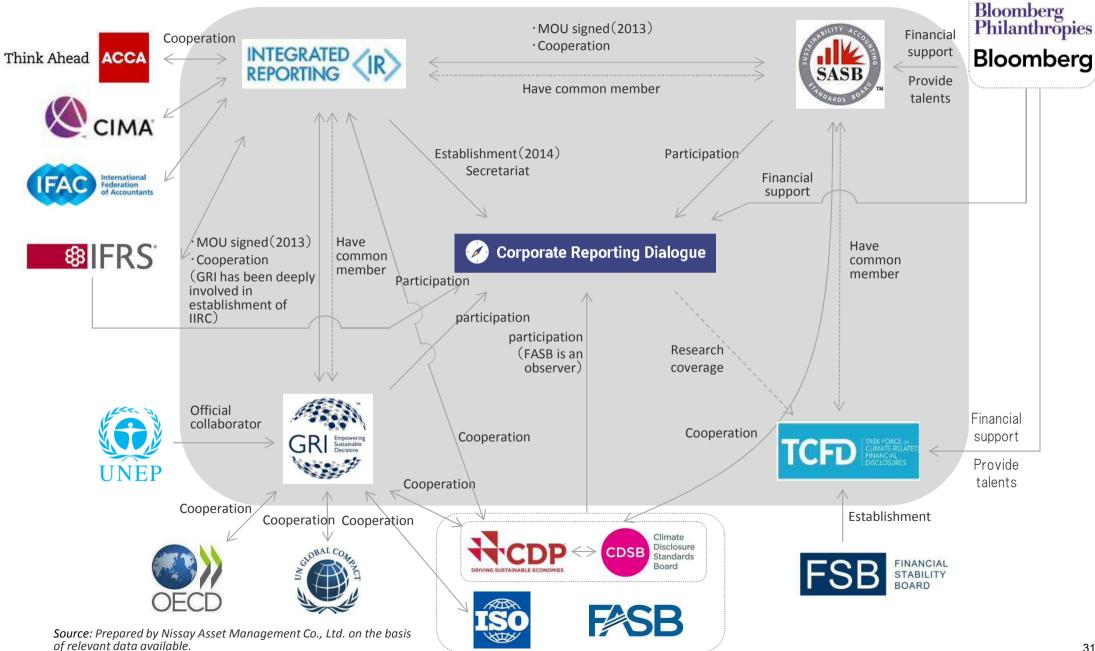
	TCFD Final Recommendations		SASB Standards
Sector mor	re likely to be financially impacted by climate change	SASB industry (subsector) corresponding to TCFD sector	Outline of proposed climate scenario analysis
Financial	Banks	Commercial Banks	Analysis of climate-related risks impacting on commercial and industrial credit portfolios
sector		Investment Banking & Brokerage	Analysis of climate-related risks impacting on investment banking and brokerage activities
	Insurance Companies	Insurance	Analysis of climate-related risks impacting on investment portfolios
	•		Analysis of probable maximum loss of insured products from weather related natural catastrophes
	Asset Owners	n/a	
	Asset Managers	Asset Management & Custody Activities	Analysis of climate-related risks impacting on investment portfolios
Non-	Energy		
financial	Oil and Gas	Oil & Gas – Exploration & Production	Sensitivity analysis of hydrocarbon reserve levels to future price projection scenarios that account
group			for a price on carbon emissions
	Coal	Coal Operations	Sensitivity analysis of coal researve levels to future price projection scenarios that account for a
	Electric Utilities	n/2	price on carbon emissions
		n/a	
	Transportation	- /-	
	Air Freight	n/a	
	Passenger Air Transportation	n/a	
	Maritime Transportation	n/a	
	Rail Transportation	n/a	
	Trucking Services	n/a	
	Automobiles and Components	n/a	
	Materials and Buildings		
	Metals and Mining	n/a	
	Chemicals	n/a	
	Construction Materials	n/a	
	Capital Goods	n/a	
	Real Estate Management and Development	Home Builders	Analysis of extreme weather, water shortage and tighter regulations impacting on regional infrastructure, local economy, business, etc.
		Real Estate	Analysis of extreme weather, water shortage and tighter regulations impacting on regional infrastructure, local economy, tenant demand, etc.
		Engneering & Construction Services	Analysis of baklog for hydrocarbon-related projects, renewable energy projects, and non-energy projects associated with climate change mitigation.
	Agriculture, Food and Forest Products		projecta associated with crimate change magation.
	Beverages	n/a	
	Agriculture	Agricultural Products	Analysis of climate changes impacting on principal crops
	Packaged Foods and Meats	Meat, Poultry & Dairy	Analysis of climate changes impacting on feed sourcing
	Paper and Forest Products	Forestry Management	Analysis of climate changes impacting on forest management and timber production
-	raperanu rorest rroudets		The state of the s

Relationship Map of ESG Information Disclosure Framework Developers/Standards Setters



Relationships among major global ESG information disclosure frameworks/standards setters are shown below





Cooperation by Framework Developers/Standard Setters: Better Alignment Project



- CRD announced launch of Better Alignment Project in November 2018
- Over the next two years, CRD plans to clarify common parts and differences in ESG information disclosure frameworks/standards, and to improve consistency of the overlapping parts.

Outline of CRD and Key Backgrounds

- CRD was launched at the ICGN (International Corporate Governance Network) annual meeting held in 2014 (the secretariat is headed by IIRC).
- Principle aims of CRD are as follows:
- To communicate about the direction, content and ongoing development of reporting frameworks, standards and related requirements;
- To identify practical ways and means by which respective frameworks, standards and related requirements can be aligned and rationalized; and
- To share information and express a common voice on areas of mutual interest, and where possible, will engage key regulators.
- Eight organizations, including CDP, CDSB, GRI, IIRC, ISO (International Organization for Standardization), SASB, IFRS (International Financial Reporting Standards), and FASB (Financial Accounting Standards Board) participate in CRD. (* FASB is an observer)
- The chair of CRD is Ian Mackintosh, who is an IIRC Ambassador. KPMG's Wim Bartels serves CRD Programme Lead.
- In 2015, CRD officially released an aerial view on the relationship between International <IR> Framework and the major global ESG information disclosure standards, etc.
- In 2016, CRD published a comparative analysis on materiality of the major global ESG disclosure standards, etc. and financial accounting standards.
- In October 2018, PRI, ICGN, CFA Institute, UNEP-FI and others officially announced a discussion paper requiring the standard setters to coordinate with each other.
- Under the background, CRD launched Better Alignment Project in November 2018.

Outline of Better Alignment Project

- Over the next two years, CRD plans (i) to identify commonalities and differences of disclosure standards, aiming to make the overlapping parts consistent, and (ii) to identify the relationships between non-financial indicators and financial results, deliberating approach how they should be included in the report.
- Funding support has been given by Bloomberg Philanthropies. Also, full-time staff for the project were allocated.
- CDP, CDSB, GRI, IIRC and SASB participate in the project.
- In the first half of the project, CRD plans to take about one year to compile a report on how to use existing ESG information disclosure standards, etc. such as SASB and GRI Standards, with the aim to encourage companies to disclose information in line with TCFD Final Recommendations (to be officially announced in September 2019). As part of the study, analysis will also be made on the relationship among ESG information disclosure standards, etc. participated in the project, such as the relationship between SASB and GRI Standards.
- In the second half of the project, over the remaining year, CRD plans to discuss how financial accounting standards should incorporate disclosure of non-financial information based on the results obtained in the first half.

Discussions on Convergence (Unification) of ESG Information Disclosure Frameworks/Standards



- In a green paper¹ published in October 2018 by Professor Barker and Dr. Eccles of Oxford University, they considered two scenarios: market-driven and regulation-driven convergence.
- In addition, in relation to the latter, the FASB (U.S. Financial Accounting Standards Board) and the IASB (International Accounting Standards Board)
 have also raised the issue of whether to incorporate ESG information disclosure standards into accounting standards.

Market-Driven Convergence

- A scenario in which ESG information disclosure framewokrs/standards are converged through "free competition" among them, and the "de facto standard" is eventually established.
- However, the following challenges should be considered for this scenario:
- The organizations that develop ESG information disclosure frameworks/standards are non-profit organizations (NGO), and it would less likely to occur organizational mergers in the non-profit sector for the purpose of improving economies of scale and/or operational efficiency.
- There is the possibility that the general investor may not necessarily recognize their needs for ESG information clearly at the present time, and thus it is less likely to occur selection through "free competition."
- Organizational size, countries/regions where they are based, and main sponsors for the initiatives are varying for each framework developer/standard setter. Furthermore, their mission and/or values are not necessarily common. Hence, it may be complicated for them to merge with others.
- Each framework developer/standard setter has to differentiate from others in order to obtain support and raise funds for their initiatives, and thus certain hurdles may exist for them to harmonize with each other.

Regulation-Driven Convergence

- A scenario in which ESG information disclosure framewokrs/standards are converged by regulatory or other policy measures, instead of through "free competition."
- There is a precedent that the global convergence of (financial) accounting standards has been promoted politically rather than based on market competition.
- The introduction of regulations regarding ESG information disclosure is on the rise worldwide. In particular, the European Commission has actively worked on this issue, including the issuance of EU Non-Financial Reporting Directive, and recent movement toward the revision of Non-Binding Guidelines on Non-Financial Reporting.
- During the Better Alignment Project, discussions are planned on how (financial) accounting standards should incorporate non-financial information disclosure(see previous page).

¹ Barker, R. and Eccles, R. G. (2018) "Should FASB and IASB be responsible for setting standards for nonfinancial information?: Green Paper" Source: Prepared by Nissay Asset Management based on Barker and Eccles (2018), interview surveys and various kinds of materials.



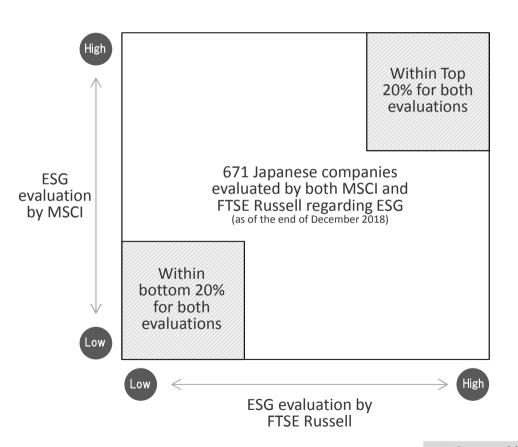
- 1 Overview of the Research
- 2 Comparative Analysis of ESG Information Disclosure Frameworks/Standards
- Analysis of Corporate Disclosure Status on the common parts of ESG Information Disclosure Frameworks/Standards
- 4 Analysis of ESG information disclosure by institutional investors
- 5 Key Findings and Recommendations

Analysis of Information Disclosures by Companies: Purposes and Selection of Surveyed Companies



- Analysis focuses on the relationship between the evaluation items of ESG rating agencies and the "common parts" proposed
 in this research.
- Comparable companies are selected for the analysis among those with high evaluations given by two ESG rating agencies and those with low evaluations, in consideration of their business and size (18 companies from 9 sectors).





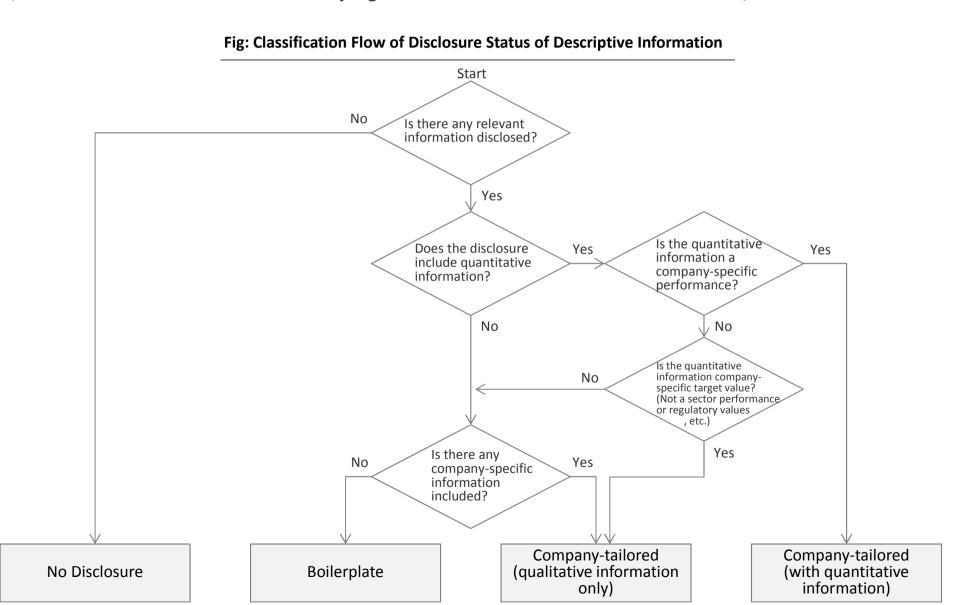
SASB sector	Company	Evaluation by ESG rating agencies	GICS Sub-Industry	TOPIX category
Consumer Goods	Α	Top 20%	Apparel Retail	Large70
	В	Bottom 20%	Apparel Retail	Mid400
Extractives & Minerals	С	Top 20%	Steel	Mid400
Processing	D	Bottom 20%	Steel	Mid400
Financials	Е	Top 20%	Diversified Banks	Large70
	F	Bottom 20%	Regional Banks	Mid400
Food & Beverage	G	Top 20%	Packaged Foods & Meats	Mid400
	Н	Bottom 20%	Packaged Foods & Meats	Small 1
Health Care	I	Top 20%	Health Care Equipment	Large70
	J	Bottom 20%	Health Care Supplies	Mid400
Infrastructure	K	Top 20%	Homebuilding	Large70
	L	Bottom 20%	Homebuilding	Mid400
Resource	М	Top 20%	Construction Machinery & Heavy Trucks	Mid400
Transformation	N	Bottom 20%	Construction Machinery & Heavy Trucks	Mid400
Technology &	0	Top 20%	Electronic Equipment & Instruments	Mid400
Communications	Р	Bottom 20%	Electronic Equipment & Instruments	Small 1
Transportation	Q	Top 20%	Automobile Manufacturers	Core30
	R	Bottom 20%	Auto Parts & Equipment	Small 1
All sector average		Top 20%	-	-
		Bottom 20%	-	-

Comparable companies are selected among the top and bottom companies for each SASB sector, taking into account the business and size.

Analysis of Information Disclosures by Companies: Methodology



- Corporate disclosure status regarding descriptive information on "governance," "recognition of ESG risks and opportunities" and "strategies and practices" is classified into four categories according to the following flow chart.
- Quantitative information on "KPIs" is classified into three categories: "Disclosed," "Partially Disclosed" and "No Disclosure."
- Also, checked the reference status of the major global ESG information disclosure frameworks/standards.



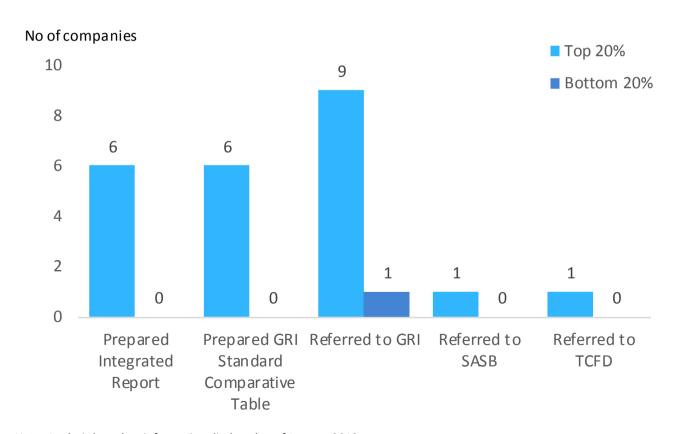
Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of SASB "The State of Disclosure 2017" pp. 8.

Analysis of Information Disclosures by Companies: Results and Discussions (i)



 Companies that are highly rated by ESG rating agencies tend to refer to ESG disclosure frameworks/standards as compared with those with low-rated.

Fig: Utilization of ESG Information Disclosure Frameworks/Standards



Note: Analysis based on information disclosed as of January 2019

Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the disclosure information of each company.

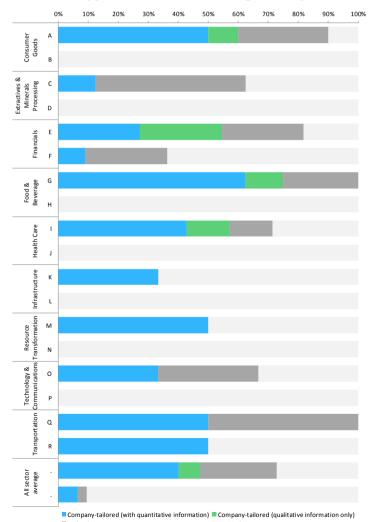
Analysis of Information Disclosures by Companies: Results and Discussions (ii)



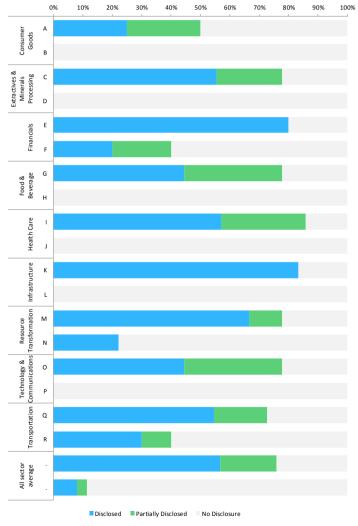
- Companies that are highly rated by ESG rating agencies tend to disclose disclosure items and indicators regarding "common parts" as compared with those with low-rated.
- It is suggested that ESG information disclosures in line with "common parts" leads to improvement of evaluation results by ESG rating agencies. (Note that due to the limited sample size and cross-section analysis, causal relationship could not be concluded)
 Fig: Disclosure Status of "common parts" (ratio of the number of

Fig: Disclosure Status of "common parts" (ratio of the number of disclosed items/indicators to total number of applicable ones)

<u>Descriptive information on "governance," "recognition of ESG</u> risks and opportunities" and "strategies and practices"



Quantitative information on "KPIs"



Source: Prepared by Nissay Asset Management Co., Ltd. on the basis of the disclosure information of each company.



- 1 Overview of the Research
- 2 Comparative Analysis of ESG Information Disclosure Frameworks/Standards
- Analysis of Corporate Disclosure Status on the common parts of ESG Information Disclosure Frameworks/Standards
- 4 Analysis of ESG information disclosure by institutional investors
- 5 Key Findings and Recommendations

Status of ESG Information Disclosure by Asset Owners



- We investigated the status of ESG information disclosure for major global pension funds, such as within the top 30 by asset size, or among the top 300, those classified as sovereign pension funds.
- Excluding Japan, 28 out of 43 funds confirmed that there is some kind of information disclosure with regards to ESG
 investment activities. Among these, 15 funds publish an independent annual report exclusively focusing on ESG investment.

Fig: List of Pension Funds Surveyed & Status of ESG Information Disclosure

AUM			Total Assets	PRI	ESG-related	ESG-focused
Rank	Fund Name	Country	in US\$ million		y info. disclosure	
1	Government Pension Investment	Japan	1,443,554	0	0	0
2	Government Pension Fund	Norway	1,063,456	0	0	0
3	National Pension	South Korea	582,938	0	0	_
4	Federal Retirement Thrift	U. S.	531,489	-	_	_
5	ABP	Netherlands	494,796	0	0	0
6	National Social Security	China	456,853	-	-	-
7	California Public Employees	U. S.	336,684	0	0	*
8	Canada Pension	Canada	283,454	0	0	0
9	Central Provident Fund	Singapore	269,133	-	-	-
10	PFZW	Netherlands	235,995	0	0	0
11	California State Teachers	U. S.	216,193	0	0	0
12	Local Government Officials	Japan	209.880	_	0	_
13	New York State Common	U. S.	201,263	0	Ō	0
14	Employees Provident Fund	Malaysia	200,265	_	Ö	_
15	New York City Retirement	U. S.	189,794	0	Ō	_
16	Florida State Board	U. S.	167,900	_	_	_
17	Ontario Teachers	Canada	150,730	0	0	0
18	Texas Teachers	U. S.	146,326	-	-	-
19	Employees' Provident	India	134,272	_	_	_
20	GEPF	South Africa	133.944	0	0	_
21	ATP	Denmark	129,741	Ö	Ö	0
22	Boeing	U. S.	121,717	_	-	-
23	New York State Teachers	U. S.	115,637	_	_	_
24	AT&T	U. S.	113,582	_	_	_
25	Wisconsin Investment Board	U. S.	109,960	_	_	_
26	Future Fund	Australia	108,545	_	0	_
27	North Carolina	U. S.	106,946	_	_	_
28	National Federation of Mutual Aid	Japan	106,629	_	0	_
29	Pension Fund Association	Japan	105,204	0	Ö	_
30	Washington State Board	U. S.	104,260	-	0	0
35	Labor Pension Fund	Taiwan	96,539	_	0	0
41	Universities Superannuation	U.K.	81.078	0	0	_
56	Public Institute for Social Security	Kuwait	70,710	-	-	_
61	National Wealth Fund	Russia	65,076	_	_	_
93	AP Fonden 7	Sweden	46,966	0	0	0
95 95	FRR	France	43.698	0	0	0
93 97	AP Fonden 3	Sweden	43,098	0	0	_
99	AP Fonden 4	Sweden	43,083	0	0	0
102	AP Fonden 4 AP Fonden 2	Sweden Sweden	43,001	0	0	-
110	AP Fonden 2 AP Fonden 1	Sweden Sweden		0	0	0
131	ERAFP	Sweden France	39,874	0	0	_
174	Social Insurance Funds	France Vietnam	34,694	-	-	_
174			26,820	0	0	_
	Ireland Strategic Investment	Ireland	26,469	_	_	_
189	New Zealand Superannuation	New Zealand	24,420	0	0	_
196	State Pension	Finland	23,513	0	0	_
230	Fonds de Compensation	Luxembourg	19,655		0	
241	FEFSS	Portugal	18,930		-	-

Note 1: As of February 2019.

Note 2: With regards to the information disclosure status, we only surveyed disclosures in English.

Note 3: * denotes the publication of ESG-focused annual report only in the past.

Note 4: We did not survey Japan's four funds for the following anaylsis, but listed them for comparison.

following anaylsis, but listed them for comparison. Source: Prepared by Nissay Asset Management based on Wills Towers Watson (2018), the PRI website and the disclosures of each fund.

Motivations for ESG Information Disclosure by Asset Owners



As a result of interview surveys of the major global pension funds, it became clear that the motives for ESG information disclosure can be classified into following three:

Fig: Motivation for ESG Information Disclosure by Asset Owners

The purpose is to achieve accountability to beneficiaries. Publishing information that is highly interesting to beneficiaries. **Accountability** Disclosure for beneficiaries. Use simple and easy-to-understand expressions considering not all beneficiaries necessarily have plenty of expert knowledge. As a (quasi-)governmental institution, in addition to accountability to beneficiaries, it is important to be **Transparency** transparent to wider society and stakeholders. Disclosure to a wide range of society and stakeholders. Reporting not only about ESG investment acitivities and performance, but also challenge faced, and communicating with civil societies. Disclosure for (entrusted) asset managers, ESG rating agencies,

Influence

- and/or (prospective) investee companies.
- Disclosure for other institutional investors, including other asset owners.
- Because there are resource limitations when engaging with individual companies, actively utilizing the information disclosure in order to have a broader influence.
- By providing the details of their ESG investment activities including the effect obtained, lessons learned, etc., encouraging other investors to engage in ESG investment, as well as promoting collective action with peers who can share values and investment horizon.

^{*}Universal owners are likely to have this motivation.

Disclosure of ESG Issues (Materiality) that Asset Owners Place Importance on for Investment: E



- "Climate change" is the most mentioned (see the shaded area in the table).
- There are also references to such environmental issues as "water scarcity," "energy efficiency," "air pollution" and "waste management."

AUM Rank	Fund Name	Country	Attribute	Referred environmental issue
2	Government Pension Fund	Norway	Expectation documents(provided	climate change strategy
			by NBIM)	water management
				ocean sustainability
5	ABP	Netherlands	Position paper	climate change and energy sector investment
7	California Public Employees	U. S.	Examples of engagement program	climate change
			themes	natural resource availability
8	Canada Pension	Canada	Description of ESG factors	climate change and GHG emissions
				energy efficiency
				air and water pollution
				water scarcity
\$1000000000000000000000000000000000000				biodiversity
10	PFZW	Netherlands	Focus areas	climate change, pollution and emissions
				water scarcity
*******************************				food security
11	California State Teachers	U.S.	ESG risk factors	climate change
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				resource efficiency
13	New York State Common	U. S.	Sustainability investment themes	climate and environment
				resource efficiency
				pollution and waste management
***************************************				sustainable infrastructure
17	Ontario Teachers	Canada	Focus areas	climate change
				product lifecycle
100000000000000000000000000000000000000				water & waste
21	ATP	Denmark	Thematic engagement	CO2 reporting
				water
26	Future Fund	Australia	Examples of ESG factors	climate change
30	Washington State Board	U. S.	Examples of ESG factors	climate change
41	Universities Superannuation	U.K.	Examples of ESG matters	climate change
				environmental performance management
93	AP Fonden 7	Sweden	Portfolio focus	solution to water problems
				solution to climate and environmental problems
97	AP Fonden 3	Sweden	Special consideration in our	environment and climate change
		***************************************	stewardship	water treatment and water-related infrastructure
99	AP Fonden 4	Sweden	Focus areas	climate and environment
102	AP Fonden 2	Sweden	Focus areas	climate
180	Ireland Strategic Investment	Ireland	ESG risks and opportunities	climate change risk and resilience
196	State Pension	Finland	Key points	pollution and decay
				climate change

Note: The disclosure information judged to be equivalent to the materiality of each fund is listed as extracted from the original text. (In addition, terms that refer to environmental issues in general, such as "environment", have been omitted.)

Source: Prepared by Nissay Asset Management based on Wills Towers Watson (2018) and the websites of each fund.

Disclosure of ESG Issues (Materiality) that Asset Owners Place Importance on for Investment: S



• Including the rights of children and workers, "human rights" are the most mentioned (see the shaded area in the table), followed by references to such issues as "occupational safety and health" and the "working conditions."

AUM Rank	Fund Name Country Attribute		Referred social issue			
2	Government Pension Fund	Norway	Expectation documents(provided by NBIM)	human rights children's rights		
7	California Public Employees	U. S.	Examples of engagement program			
				health and safety		
				responsible contracting		
				diversity		
8	Canada Pension	Canada	Description of ESG factors	human rights		
				local impact and employment		
				child labour		
				working conditions		
				health and safety		
10	PFZW	Netherlands	Focus areas	healthcare		
				human rights		
11	California State Teachers	U. S.	ESG risk factors	respect for human rights		
				respect for civil liberties		
				respect for cultural and ethnic identities		
				respect for property rights		
				respect for political rights		
				discrimination based on race, sex, disability, language		
				or social status		
				worker rights		
				human health		
13	New York State Common	U. S.	Sustainability investment themes	education		
			•	demographic empowerment		
				health and wellbeing		
				financial inclusion		
17	Ontario Teachers	Canada	Focus areas	health, safety & engagement		
21	ATP	Denmark	Thematic engagement	child labour		
26	Future Fund	Australia	Examples of ESG factors	human and labour rights		
				occupational health and safety		
				supply chain risks		
30	Washington State Board	U.S.	Examples of ESG factors	pay equality		
				labor practices		
				human diversity		
41	Universities Superannuation	U.K.	Examples of ESG matters	human rights		
				health and safety		
				human capital practices		
				consumer satisfaction		
				supply chain management		
				consumer and public health		
				social impacts of corporate acitivity		
				stakeholder relations		
95	FRR	France	SRI principles	basic human and worker rights		
				quality of human resource management		
				consumer and fair trade practices		
97	AP Fonden 3	Sweden	Special consideration in our stewardship	human rights		
102	AP Fonden 2	Sweden	Focus areas	diversity		
131	ERAFP	France	Five values	social progress		
				democratic labour relations		
				rule of law and human rights		
180	Ireland Strategic Investment	Ireland	ESG risks and opportunities	labour relations		
189	New Zealand Superannuation	New Zealand	Examples of ESG factors	health and workplace safety employee relations		
				safety		
	State Pension	Finland	Key points	human rights		
196	State Felision	i ii ii ai iu	ricy points	Human rights		

Note: The disclosure information judged to be equivalent to the materiality of each fund is listed as extracted from the original text. (In addition, terms that refer to social issues in general, such as "social issues", have been omitted.)

Source: Prepared by Nissay Asset Management based on Wills Towers Watson (2018) and the websites of each fund.

Disclosure of ESG Issues (Materiality) that Asset Owners Place Importance on for Investment: G



- "Anti-corruption" and "remuneration" are the most mentioned (see the shaded area in the table).
- Some funds also refer to the issue of "cyber security."

AUM Rank	Fund Name	Country	Attribute	Referred governance issue
2	Government Pension Fund	Norway	Expectation documents(provided	anti-corruption
			by NBIM)	tax and transparency
5	ABP	Netherlands	Position paper	remuneration
7	California Public Employees	U.S.	Examples of engagement program	alignment of interests
***************************************				risk management practices
8	Canada Pension	Canada	Description of ESG factors	anticorruption
				alignment of interests
				executive compensation
				board independence and effectiveness
				shareholder rights
17	Ontario Teachers	Canada	Focus areas	cybersecurity
				board effectiveness
26	Future Fund	Australia	Examples of ESG factors	corruption
41	41 Universities Superannuation U.K.		Examples of ESG matters	cybersecurity
				succession planning
				executive remuneration
				bribery & corruption risk management
97	AP Fonden 3	Sweden	Special consideration in our	anti-corruption
			stewardship	
110	AP Fonden 1	Sweden	Ownership policy	remuneration
196	State Pension	Finland	Key points	anti-corruption
				corporate law
				competition law
				taxation

Note: The disclosure information judged to be equivalent to the materiality of each fund is listed as extracted from the original text. (In addition, governance issues that have nothing to do with ESG information disclosure have been omitted even if they were mentioned.)

Source: Prepared by Nissay Asset Management based on Wills Towers Watson (2018) and the websites of each fund.

Status of Participation/Involvement in Frameworks/Standards by Asset Owners



- Among the major global ESG information disclosure frameworks/standards, TCFD has the widest support.
- With regards to the SASB Standards, it is revealed that they have received a certain level of support mainly in North America and Europe.
- The larger funds are more likely to engage in framework developers/standard setters directly.

Fig: Status of Participation/Involvement in Frameworks/Standards

AUM Rank	Fund Name	Country	IIRC Council	IIRC Ambassadors	GRI Board of Directors	GSSB Member	SASB IAG/ Alliance	TCFD Member	TCFD Supporter
1	Government Pension Investment	Japan	-	-	-	-	-	-	0
2	Government Pension Fund	Norway	_	-	_	-	O(NBIM)	_	O(NBIM)
3	National Pension	South Korea	_	-	_	-	_	_	-
4	Federal Retirement Thrift	U. S.	_	-	-	-	-	_	-
5	ABP	Netherlands	O(APG)	O(APG)	_	-	O(APG)	-	0
6	National Social Security	China	_	-	-	_	-	-	-
7	California Public Employees	U. S.	_	-	-	_	0	-	0
8	Canada Pension	Canada	-	-	_	-	0	0	0
9	Central Provident Fund	Singapore	-	-	_	-	-	-	-
10	PFZW	Netherlands	-	-	_	-	O (PGGM)	O(PGGM)	0
11	California State Teachers	U. S.	_	-	0	_	0	-	0
12	Local Government Officials	Japan	_	-	-	-	-	_	-
13	New York State Common	U. S.	_	-	-	-	-	_	0
14	Employees Provident Fund	Malaysia	_	-	-	_	-	-	-
15	New York City Retirement	U. S.	_	-	-	-	0	_	0
16	Florida State Board	U. S.	_	-	_	_	_	_	_
17	Ontario Teachers	Canada	_	-	-	-	0	_	0
18	Texas Teachers	U.S.	_	-	_	-	_	_	-
19	Employees' Provident	India	_	-	_	_	_	_	_
20	GEPF	South Africa	_	-	_	-	_	_	-
21	ATP	Denmark	_	-	-	-	0	_	0
22	Boeing	U. S.	_	-	_	_	_	_	_
23	New York State Teachers	U. S.	_	-	-	-	-	_	-
24	AT&T	U. S.	_	-	-	-	-	_	-
25	Wisconsin Investment Board	U. S.	-	-	_	-	-	-	-
26	Future Fund	Australia	_	-	-	-	-	_	-
27	North Carolina	U. S.	_	-	-	_	-	-	_
28	National Federation of Mutual Aid	Japan	_	-	-	-	-	_	-
29	Pension Fund Association	Japan	_	-	-	_	-	-	_
30	Washington State Board	U. S.	_	-	-	_	-	-	_
35	Labor Pension Fund	Taiwan	_	-	-	-	-	_	-
41	Universities Superannuation	U.K.	-	-	_	-	-	-	0
56	Public Institute for Social Security	Kuwait	-	-	-	-	-	-	-
61	National Wealth Fund	Russia	-	-	_	-	-	-	-
93	AP Fonden 7	Sweden	-	-	_	-	-	-	0
95	FRR	France	-	-	-	-	-	-	0
97	AP Fonden 3	Sweden	-	-	-	-	-	-	0
99	AP Fonden 4	Sweden	-	-	-	-	-	-	0
102	AP Fonden 2	Sweden	-	-	-	-	-	-	0
110	AP Fonden 1	Sweden	_	-	_	-	_	_	0
131	ERAFP	France	_	-	-	-	-	-	0
174	Social Insurance Funds	Vietnam	-	-	_	-	-	-	-
180	Ireland Strategic Investment	Ireland	-	_	_	-	_	-	-
189	New Zealand Superannuation	New Zealand	-	-	_	-	-	-	-
196	State Pension	Finland	-	_	_	-	_	-	-
230	Fonds de Compensation	Luxembourg	_	-	-	-	-	_	-
241	FEFSS	Portugal	_	_	_	_	_	_	_

Fig: Breakdown by Region

	IIRC Council	IIRC Ambassad ors	GRI Board of Directors	GSSB Member	SASB IAG/ Alliance	TCFD Member	TCFD Supporter
Europe	1	1			4	1	12
North America			1		5	1	6
Japan							1
Others							

Note: As of March 2019 (does not include past participation). Source: Prepared by Nissay Asset Management based on the websites of IIRC, GRI, SASB and TCFD.

ESG Information Disclosure by Asset Owners: Summary



- Among the major global pension funds, the movement to disclose ESG information is spreading.
- Following are the three major motivations for ESG information disclosure.
 - Achieving accountability (information disclosure to beneficiaries).
 - Increasing transparency (information disclosure to a wide range of society and stakeholders).
 - Having influence (information disclosure for other asset owners, investment management institutions, ESG evaluation organizations and companies).
- ESG issues that major global pension funds place importance on for investment, they are mostly included in ESG issues covered by the major global ESG information disclosure frameworks/standards
 - Environmental: Climate change, water scarcity, energy efficiency, air pollution and waste treatment, etc.
 - Social: Human rights and occupational safety and health, etc.
 - Governance: Anti-corruption and remuneration, etc.
- Participation and involvement in major global ESG information disclosure standards by major global pension funds is necessary
 - TCFD has the most widespread support.
 - SASB Standards have received a certain level of support mainly in North America and Europe.
- There are various medium and methods for information disclosure by asset owners, and no single best solution has been developed at this time. Best practices need to be built up (examples of current initiatives are below).
 - Include everything in a single annual report (integrated report) / prepare a separate annual report on ESG investment.
 - At some funds, for specific ESG issues, they prepare and publish position papers that outline their expectations for companies, and their view and approach for investing.

ESG Information Disclosure by Asset Managers

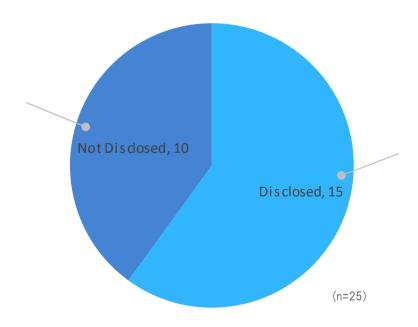


- ullet 60% of Asset Manager surveyed have disclosed ESG issues to be placed importance on for investment (materiality).
- The most popular reason to disclose materiality is to enhance the effectiveness of dialogue (engagement) through understanding building by investee companies.
- The most popular reason not to disclose materiality is because the importance of ESG issues varies across companies, and thus it is difficult to show a uniform set of ESG issues to be placed importance for investment (especially, in case of considering ESG issues for fundamental analysis).
- If it is difficult to disclose a uniform set of ESG issue, asset managers can rather provide detailed explanation of their approach to ESG issues, their point of view of analysis and evaluation, and their methodology to utilize them for their investment decision makings.

Fig: Status of ESG Information Disclosure by Asset Managers

Reason not to disclose (only major answers)

- It is difficult to show a uniform set of ESG issues, since the importance of ESG issues varies across companies. (5 asset managers)
 - * 2 out of 5 asset managers state that they are considering ESG issues for fundamental analysis as a reason for varying ESG issues.
- Do not consider any specific ESG issues because of the investment strategy based on a mathematical technique. (1 asset managers)
- Disclosure of a uniform set of ESG issues might discourage investee companies to examine their materiality on their own.
- Materiality is reported directly to clients/asset owners. (1 asset managers)



Reason to disclose (only major answers)

- To enhance the effectiveness of dialogue (engagement) through understanding building by investee companies.(5 asset managers)
- To increase transparency. (2 asset managers)
- To promote understanding by clients/asset owners (1 asset manager)

Source: Prepared by Nissay Asset Management based on questionnaire survey.

Note 2: "Reason to disclose" and "reason not to disclose" are summarized based on the contents of the open-ended answers.



- 1 Overview of the Research
- 2 Comparative Analysis of ESG Information Disclosure Frameworks/Standards
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Key Findings and Recommendations (i)



• Key findings of this research projects are as shown below:

ESG investment strategies and information needs

- The needs of ESG information would vary according to the ESG investment strategies adopted by investors.
 - Judgmental strategies would have higher needs for ESG information which helps to understand individual companies deeply.
 - Systematic/passive investment strategies would have higher needs of easy-to-quantifiable and comparable ESG information.
 - Impact investors would have higher needs of the ESG information regarding economic, environmental and/or social impact driven by companies.

Common parts and differences of ESG information disclosure frameworks/ standards The "common parts" are suggested to be overlapped to some extent with the evaluation items of major global ESG rating agencies, and also relevant for the materiality – important ESG issues in investment management for major global pension funds. Focusing on the "common parts" would lead to more effective and efficient investor relations activities for companies.

Some major differences are as shown below:

- International <IR> Reporting Framework is complementary, instead of supplementary with other frameworks/standards, and the distinctive features of the Frameworks require comprehensive and systematic disclosure of the business model.
- As GRI Standards and SASB Standards have differences in their definition of "sustainability" as well as their purpose of disclosure, which results in the major differences in disclosure items/standards of those standards.
- SASB standards can be utilized when companies disclose in line with TCFD final recommendations, including climate scenario analysis.

Enhance consistency and convergence of frameworks/ standards

- It has become evident that the relationship between disclosure items/indicators of each framework/standard are highly intricate, and thus it is often hard to extract exact "common parts" of them. This fact would cause greater confusion in corporate ESG information disclosure forefront, and also prompt initiatives such as "Better Alignment Project" to enhance consistency, as well as discussion regarding convergence of frameworks/standards.
- There are possible two scenarios of convergence; market-driven convergence and regulation-driven convergence. It has been pointed out that as it is unlikely for selection or organizational merger to occur through free competition, thus the importance of regulation-driven approach would increase.

ESG information disclosure by major global pension funds

- It has become evident that various forms of ESG information disclosure practices including publication of an independent annual report exclusively focusing on ESG investment are increasing among major global pension funds.
- Motivation for such ESG information disclosure can be classified into three; "accountability," "transparency" and "influence." Regarding "influence," pension funds, especially universal owners, disclose materiality for their investment management so as to influence external asset managers and/or investee companies. Such disclosure practices could play an important role in the investment chain.
- Pension funds, especially for ones with larger AUM, tend to engage with framework developers/standard setters directly. In particular, TCFD final recommendations have achieved the widest support, and also SASB Standards are gaining attention and support from pension funds.

Key Findings and Recommendations (ii)



Recommendations of this research projects are as shown below:

Recommendations for Companies (Investor Relations)

- Companies should enrich their understanding about the diversified ESG investment strategies, and the fact that different strategy has different ESG information needs.
- Companies that are not actively working on ESG information disclosure at present should first embark ESG information disclosure by referring to the "common parts" of ESG information disclosure frameworks/standards.
- Companies that are already actively engaging in ESG information disclosure should advance disclosure beyond the "common parts," by being aware of the information needs of ESG investors as end-users of disclosed information.

Recommendations for GPIF/Asset Owners

- Universal owners should disclose appropriate ESG information from the perspectives not only of "accountability" and "transparency," but also "influence (influencing on external asset managers behavior and disclosure practices of investee companies throughout disclosure processes)".
- As GPIF is not allowed to engage in any single company, ESG information disclosure should be utilized actively as an alternative 'tool' for engagement.
- Showing materiality for asset owners important ESG factors for their investment management would provide insights for companies that are questioning "what kind of ESG information should be disclosed?," in the sea of ESG information disclosure frameworks/standards. In that sense, GPIF should consider disclosure of materiality as other major global asset owners do.
- Framework developers/standard setters are non-profit organizations (NGOs), and it would be
 less likely to result in shakeout or be incentivized for organizational mergers through competition
 as with profit seeking organizations. Hence, asset owners should consider engaging with
 framework developers/standard setters toward better commonality and advancement of
 frameworks/standards.
- Asset owners should encourage entrusted asset managers to support above activities.

Recommendations for Framework Developers/ Standard Setters • In order to enhance the convenience for framework/standard users, framework developers/standard setters should increase their efforts to improve consistency, as well as to clarify common parts and differences at the individual disclosure item and indicator levels.



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